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Austin Weekly Deal Highlights

October 23rd, 2022

Fast Times in Austin. <u>F1 Weekend</u>, **Fast 50 Awards**, <u>#2 fastest growing economy</u>, two-fifty million plus week of funding activity? Ok, let's go! Big shoutout to my team at <u>SchooLinks</u> for placing top 5 on Austin's Fast 50, and also a shoutout to all the early stage companies out there grinding away. Building a long term, sustainable business is not for the faint hearted, requires a ton of sacrifice from employees and their families alike, and despite all efforts, still results in finishing the race in a variety of places.

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For more than 20 years, Wilson Sonsini's Austin-based attorneys have represented innovative technology and life sciences companies. Drawing on the firm's legacy of working with promising start-ups and investors that finance them, our Austin team represents innovative, cutting-edge entrepreneurs on financing, company formation, equity structures, investor negotiations, and IP rights as well as growth-related matters involving corporate governance, IP, technology transactions, employment and compensation, litigation, and regulations. Whether you're a first-time innovator looking to launch a new company, or an experienced entrepreneur, we invite you to connect with <u>our Austin team</u> or visit our new <u>Emerging Companies site</u>—a digital hub for start-ups that offers access to a wide range of free legal resources and insights, including our new legal services platform <u>Neuron</u>.

Austin Financing Activity

- Jasper, an AI content writing platform, raised \$125 million of Series A venture funding in a deal led by Insight Partners. HubSpot Ventures, Coatue Management, Foundation Capital, Bessemer Venture Partners and IVP also participated in the round.
- MBO Partners, a platform for independent workforce management, received \$100 million of development capital from Emerald Lake Capital Management and ICONIQ Capital.
- <u>SubjectWell</u>, a patient recruitment platform, raised a <u>\$35 million Series B</u> led by **Asset** Management Ventures. Bertelsmann Investments, Lontra Ventures, Floodgate Fund, also

- participated in the round. The company has raisd approx. \$53M to date.
- <u>Clairity</u>, a mammography-based deep-learning platform, <u>raised \$6.67 million of Series B</u> venture funding from Santé Ventures. The company has raised approx. \$10.5M to date.
- <u>StoryFit</u>, an Austin-based machine learning and audience insights provider for the entertainment industry, raised \$5.5 million in Series A funding. **Refinery Ventures** led the round and was joined by investors including **Techstars**, **Elkstone Partners**, **Collective Capital Ventures**, **Alumni Ventures**, and others.

Austin M&A Activity

• Capitol Wright Distributing LLC, an Austin-based distributor of both alcoholic and non-alcohol beverages, is being purchased by Reyes Beer Division, which is part of one of the largest privately held companies in the United States.

Other Texas Deal Activity

- Poppi, a Dallas-based prebiotic soda intended to help improve gut health, <u>raised \$13.65 million</u> of venture funding from undisclosed investors. The co. has raised approx. \$28M to date from investors including CAVU Venture Partners and a host of celebrities like The Chainsmokers, Russell Westbrook and Olivia Munn.
- <u>Actuate Therapeutics</u>, a Fort Worth-based biopharmaceutical company for cancer treatment, <u>raised \$11 million</u> of venture funding from undisclosed investors. The company has raisd approx. \$57M to date from investors including **Sea Purity Investments**, **Bios Partners**, and **Kairos Ventures**.
- MAX, a Frisco-based music promotion platform, <u>raised \$4.08 million</u> of venture funding from undisclosed investors. The company has raised approx. \$18M to date from investors including **MATH Venture Partners** and **Method Capital**.
- <u>Grab</u>, a Houston-based mobile ordering application for the airport, raised \$2.60 million of venture funding from undisclosed investors. The company has raised approx. \$17M to date from investors including **Unibail-Rodamco-Westfield** and **Collinson Group**.
- Pinktada, a Houston-based hotel booking platform, <u>raised \$1M Series A</u> from True Global Ventures, Selenean Capital and New York Angels
- <u>Blue Jean Networks</u>, a Fort Worth-based managed IT services and cybersecurity company, <u>was</u> acquired by **Integris**, via its financial sponsor **Frontenac Company**, for an undisclosed amount.
- <u>Third Wave Innovations</u>, a Frisco-based provider of a cloud-to-endpoint cybersecurity solution, raised an undisclosed amount in Series A funding led by **Socii Capital**.



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Austin People

- Advanced Scanners Inc., a company using light to enable the next generation of digital surgery,
 <u>has named</u> Douglas Fairbanks their new Chief Operating Officer. Fairbanks joins the executive
 team as the company shifts toward developing commercial solutions with market-leading MedTech
 companies. The co. has raised approx. \$5M to date.
- Austin Tech Veteran **Rod Favaron** <u>Joins LeanDNA</u> Board of Directors. The inventory optimization company has raised approx. \$20M to date.
- Firefly Aerospace Adds Chris Emerson, Longtime Aerospace Industry Leader and Former Airbus Executive, to its Board of Directors. The spacecraft company has raised \$172M to date.

Austin News

- Austin's economy, measured by GDP, grew at 4.3% this year (through August) to \$216 billion. That
 is #2 in the country!
- These Tech Companies Opened Headquarters in Austin in 2022
- Austin customer experience software company Khoros reportedly lays off about 10% of staff
- Austin's Mod Tech Labs wins \$1m 43North Pitch Competition
- <u>F1 returns to Austin</u> with economic impact that surpasses ACL Music Fest, SXSW. Economic impact tantamount to hosting 2 Super Bowls this weekend
- Ranked: <u>Austin's biggest office hubs</u> and the real estate brokers and property managers who dominate them
- Austin lands three on best Texas suburbs to raise a family

- <u>Canva hit 100M users</u>. The online graphic design and communication platform announced that it surpassed 100 million monthly users early last week.
- Texas Attorney General Sues Google for Alleged Biometric Data Collection and Privacy Violations

Thank you!

Mason Rathe

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