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# **Austin Weekly Deal Highlights**

March 27th, 2022

Well what a beautiful weekend in Austin, hope everyone got out to enjoy some of the sunshine! Or at least watch it on TV for the Dell Match Play... Just a few deals to note in Austin this week, as <a href="Firefly">Firefly</a> continues to cement central Texas' place in space technology, but take a moment to check out what **Island** is doing in Dallas, as they pulled in a <a href="\$\frac{\$115M Series B}{\$115M Series B}\$, just weeks after a \$100M round earlier this year.">\$\frac{\$115M Series B}{\$115M Series B}\$</a>, just weeks after a \$\frac{\$100M round}{\$100M round}\$

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What do startups, investors, Mason Rathe and Baker Tilly have in common? We're all passionate about the startup and venture capital ecosystem in Texas. At **Baker Tilly**, we have the resources to support the ecosystem throughout each phase of the business lifecycle. From startup to IPO, from portfolio company to fund, we have a team dedicated to enhancing and protecting your value. Connect with us or visit our website to learn more

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## **Austin Financing Activity**

- Firefly Aerospace, an emerging leader in economical launch vehicles, <u>raised</u> a \$75M Series B led by AE Industrial Partners, valuing the company of more than \$1B. The company raised approx.
   \$172M to date from investors including Noosphere Ventures, Dada Holdings, and Tribeca Early Stage Partners
- Apptronik, who produces products and services for robots designed to work with and around humans, raised \$8M of venture funding from undisclosed investors
- REX, a real estate technology company, secured \$10M in financing, with the option to increase the amount to \$45M, from PIUS.

### **Austin M&A Activity**

• <u>VSP Ventures</u> announced <u>another significant move into Texas</u>, with the acquisition of two practices in Texas, including three-location Eye-Deal Vision in San Antonio, Texas, and 11-location Ideal Eye

Team LLC, near Austin, Texas.

### **Other Texas Deal Activity**

- Island, a cyber company that built a secure browser for the enterprise, raised a \$115M Series B, valuing the company at \$1.3B just weeks after emerging with \$100M in initial funding. The company has raised \$215M from investors including Insight Partners and Sequoia Capital.
- Boss Fight Entertainment, a McKinney-based independent game development studio, was acquired by Netflix (NAS: NFLX) for an undisclosed amount
- <u>Draup</u>, a Houston-based enterprise business decision-making platform, raised a <u>\$20M Series A</u> led by **HKW**.
- <u>Rugged Robotics</u>, a developer of autonomous robotics for the construction industry, raised <u>\$9.4M</u>
   <u>Series A</u> from Consigli Construction Company, Suffolk Construction Company and Riot
   Ventures
- <u>SupportNinja</u>, a Dallas-based BPO company backed by **BV Investment Partners**, bought <u>Bolton</u>
   <u>Remote</u>, a Wilmington, Del.-based provider of customer success, tech support and product ops
   solutions.
- Exigo, a Dallas-based provider of direct selling software, was recapped by Gauge Capital.
- Avagen Pharma, a San Antonio-based nano-technology-based medical products designed to help premature ejaculation, was acquired by NanoHarmonics for an undisclosed amount
- Post Acute Analytics, a Lewisville-based platform for real time tracking of patients across the Continum of Care, raised \$3M of venture funding from undisclosed investors
- Zinnov, the Woodlands-based developer of talent acquisition and management consulting software, raised a \$20M Series A from HKW

#### **Austin News**

- RigUp Inc., which created a marketplace for on-demand services and workers in the oil and gas
  and alternative energy sectors, <a href="has laid off">has laid off</a> a quarter of its of employees, the layoffs impacted a
  total of 120 people, including account executives and employees in several other roles. RigUp, is
  coming off a \$300M funding round led by Andreessen Horowitz in October 2019 that gave it a
  reported \$1.9B valuation.
- Trammell Venture Partners Launches First Dedicated Bitcoin-Native Institutional Investment Fund
- While 73% of counties in America experienced a "natural decrease" in population in 2021, <u>Texas</u>
   <u>had an enormous year for growth</u>. Austin saw the fourth-most growth in the country, trailing behind
   the Dallas-Fort Worth metro area at No. 1, the Phoenix area at No. 2 and the Houston metroplex
   at No. 3. The Austin metro grew by 53,301 people.
- GoStudent, an online tutoring provider founded in Vienna in 2016, <a href="has opened">has opened</a> its US headquarters in Austin, Texas. GoStudent, standing at a 3.5B valuation, is Europe's highest valued EdTech company. GoStudent Raised to date \$687M from investors including Left Lane Capital and SoftBank Vision Fund.
- 98 Red River, future tallest building in Texas, is officially permitted
- <u>Invzbl LLC</u>, which uses ultraviolet radiation to disinfect products, has <u>relocated its headquarters to</u> Austin.
- Nate Paul's Great Value Storage portfolio purchased out of bankruptcy for \$588M
- Austin **Habitat for Humanity** gets \$8.5M donation from MacKenzie Scott

Thank you! Mason Rathe

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