From: To: Subject: Date: Mason Rathe <mason@texasdealhighlights.com> masonrathe@gmail.com <masonrathe@gmail.com> Austin Weekly Deal Highlights - March 26, 2023 27.03.2023 02:18:32 (+02:00)

Austin Weekly Deal Highlights

March 26th, 2023

Ouch, Longhorns...that Elite 8 loss is going to sting for a while... But hey, at least we had some major deal announcements this week! **Strangeworks** pulling in a massive \$24M, **Numbers Station** with \$17.5M, and several others below!

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LAURA RATHE FINE ART

Laura Rathe Fine Art, with gallery locations in Houston and Dallas, represents a dynamic roster of established, mid-career contemporary artists in a variety of mediums. Officially opening in Austin, Texas in December 2023!

Austin Financing Activity

- <u>Strangeworks</u>, a developer of quantum computing software, <u>raised \$24M</u> in Series A funding. The round was led by **Hitachi Ventures**, **IBM and Raytheon Technologies** with participation from Lightspeed Venture Partners, Great Point Ventures, and Ecliptic **Capital.** The company previously raised a \$4M seed stage round, bringing the total funds raised to \$28M.
- <u>Numbers Station</u>, a startup for incorporating AI into data stacks, <u>raised \$17.5M</u> in Series A funding. **Madrona** led, and was joined by Norwest Venture Partners and Factory.
- <u>Virtuix</u>, an omnidirectional treadmill simulator for virtual reality games, <u>raised \$1M</u> of equity crowdfunding via StartEngine. The company has raised approx. \$57M to date.
- <u>LIGL</u>, a cloud-based digital evidence and lifecycle management platform for enterprise legal department, <u>was acquired</u> by **Reveal Data**, via its financial sponsor **K1 Investment** Management, for an undisclosed amount.
- <u>Entre</u>, a professional networking platform providing a community-focused superior alternative to existing professional networking apps, announces the closing of its \$1.6 million seed funding round led by <u>Octane Fund</u>, and included participation from <u>Service Provider</u> <u>Capital</u>, <u>CreatorLed Ventures</u>, <u>Kube VC</u>, <u>Umami Capital</u>, <u>Dharmesh Shah</u> (CTO of Hubspot), and other angel investors.

Other Texas Deal Activity

- <u>Costar Technologies (PINX: CSTI)</u>, a Coppell-based leader in the video surveillance industry, reached a definitive agreement to be acquired by IDIS (KRX: 054800) for \$23.2M. In 2000, company had raised \$85M in its initial public offering on the Over-the-Counter Pink Sheet.
- <u>Flutura</u>, **a Houston-based** industrial IoT platform, reached a definitive agreement to be acquired by **Accenture** (NYS: ACN) for an undisclosed amount. The company had raised approx. \$9M to date.
- <u>Mango Rx</u>, a Dallas-based men's wellness telemedicine platform, <u>raised \$5M</u> in its initial public offering on the Nasdaq stock exchange under the ticker symbol of MGRX
- <u>GigFlex</u>, a Plano-based scheduling platform intended to optimize workforce utilization, <u>raised \$2.65M</u> of seed funding from undisclosed investors.

Austin News

- Ethernet Inventor <u>Bob Metcalfe Named 2022 Recipient of ACM A.M. Turing Award</u>. Metcalfe, an Emeritus Professor of Electrical and Computer Engineering at the University of Texas at Austin and a research affiliate in computational engineering at the Massachusetts Institute of Technology Computer Science & Artificial Intelligence Laboratory, invented Ethernet in 1973 while working as a computer scientist at the Palo Alto Research Center.
- Austin-based Indeed lays off 2,200 as job market cools
- Introducing Love.Life, new Austin-based startup from former Whole Foods CEOs John Mackey and Walter Robb
- Best and Worst: <u>SXSW 2023</u>
- New forecast modeling puts Austin <u>homeless population near 4,600</u>
- JLL <u>swipes No. 1 spot</u> from CBRE on list of Austin's busiest commercial real estate brokerages

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