

**From:** Mason Rathe  
**Sent:** Sun, 29 Jan 2023 18:57:18 +0000  
**To:** masonrathe@gmail.com  
**Subject:** Austin Weekly Deal Highlights - January 29, 2023

## **Austin Weekly Deal Highlights**

*January 29th, 2023*

I'm starting to get excited again yall... tentatively... After a noticeable slowdown in funding over the past several months, and a Q4 with a 50% dip year over year, there has been some very positive signals... Unfortunately, we're still seeing several rounds of layoffs locally, with a renewed focus on profitability spanning industries, but funding is certainly picking back up. Last week we had over \$50M venture funding, this week we secured \$129M+. It's always a good sign when you see top tier coastal dollars attracted to town, so of course loved seeing **Andreessen** leading **Method's** Series A. We also saw **Alleviant** with a huge \$75M round led by Austin's own **S3 Ventures**, and **RepidDeploy** pulling in a major growth round of its own. Special shout out to the team at **Tritium Partners** who closed on a major \$684M new fund private equity fund, but more importantly, took me in as an MBA intern several years ago :)

[SUBSCRIBE](#)

---

**KIRKLAND & ELLIS**

Quick word from this issue's newsletter sponsor - [Kirkland & Ellis](#). Kirkland's presence in Texas has grown to include over 300 lawyers across offices in Austin, Houston and Dallas. The Texas team provides advice to clients on sophisticated transactions, intellectual property matters and litigation in the state and around the world in collaboration with colleagues across Kirkland's global platform. The

lawyers in the Texas offices are especially well-positioned to advise clients in the technology and infrastructure, energy and renewables sectors, with top ranked practices across the board. We are committed to supporting Texas's business, academic, legal aid and nonprofit organizations as an active member of our communities.

---

### Austin Financing Activity

- [Alleivant Medical](#), a developer of medical devices for congestive heart failures, raised [\\$75M in equity funding](#) led by Austin-based **S3 Ventures** and **RiverVest Venture Partners** with participation from **Vensana Capital, Longview Ventures, TMC Venture Fund, Gilmartin Capital, ShangBay Capital**. The company has now raised approx. \$98M to date.
- [RapidDeploy](#), a provider of cloud-native 911 mapping and analytics solutions for Public Safety, [raised \\$34M](#) in new growth capital led by **Edison Partners**. The entire amount raised by RapidDeploy now stands at \$87M. **GreatPoint Ventures, Morpheus Ventures, GM Ventures, Tao Capital Partners, Ericsson Ventures, Clearvision Ventures, Tau Ventures, NedBank CIB**, and others participated
- [Method](#), a platform to make it easier for fintech developers to embed repayment, balance transfers and bill pay automation into their apps, closed a [\\$16M Series A](#) led by **Andreessen Horowitz**, with participation from **Truist Ventures, Y Combinator** (Method's a Y Combinator graduate), **Abstract Ventures, SV Angel** and others.
- [Suppli](#), the digital accounts receivable platform for construction suppliers [raised \\$3.1M](#) in seed funding led by **Equal Ventures**, with additional participation from **Audacious Ventures, Dash Fund, Chase Gilbert** (CEO of Built Technologies) and **Ali Javid** (CEO of Wrapbook).
- [WITHIN](#), a psychedelic medical clinic, retreat center, and integration

program, raised \$1M of seed funding in a deal led by **TLG Interests**. **Tareytown Ventures** and other undisclosed angel investors also participated in the round.

### **Austin M&A Activity**

- [Siva Therapeutics](#), a cancer therapy developer, was acquired by **Sona Nanotech** (CNQ: SONA) for an undisclosed amount. Sona has agreed to acquire all of the issued and outstanding common shares for \$2M, plus up to an additional \$6.25M based on performance milestones.
- [CesiumAstro](#), an Austin-based company that develops communication technology for space and airborne platforms, acquired **TXMission**, a United Kingdom-based communications business that was founded in 2018. Terms were not disclosed. Cesium last raised \$60M led by **Airbus Ventures** and **Forever Venture in March 2022**.

### **Other Texas Deal Activity**

- [Floworks](#), a Houston distributor of critical flow control products and a provider of tailored technical solutions for MRO-focused applications, [was acquired](#) by **Wynnchurch Capital** through an LBO for an undisclosed amount. The company recently did a **\$330M debt refinancing a year ago**, and acquired by Clearlake Capital Group in 2017.
- **Broad Capital Acquisition** (NAS: BRAC), a Plano-based special purpose acquisition company reach a definitive agreement to be acquired by **OpenMarkets** through a reverse merger, resulting in the combined entity trading on NASDAQ under the ticker symbol OMGL. [Openmarkets](#) provides trading and wealth management tech solutions. The transaction reflects an estimated proforma enterprise value of \$90M, with another \$20M in earnout over 2 years.
- [Filuta AI](#), a Houston-based intelligent automation platform, [raised \\$2.5M](#) of

seed funding led by **Nation 1**, **SPM Invest** and **Czech Founders VC** also participated.

- [MindMesh](#), a Houston-based digital engineering platform was acquired by **Nabors Industries (NYS: NBR)** for an undisclosed amount.
- [Quick Internet Software Solutions](#), a College Station-based claims management software, was acquired by **Davies Group**, via its financial sponsors **ICG Enterprise Trust, Ardian, BC Partners, Alberta Investment Management, Stags Participations** and **HGGC**, for an undisclosed amount.

## Austin News

- [Tritium Partners](#), an Austin-based private equity firm investing in growth companies in the lower middle market, closed its third fund, [with \\$684 million of committed capital](#). The fund exceeded its target and represents a nearly 50% increase over Tritium's 2019 second fund.
- Austin-based legal technology company **Disco** is planning to lay off 62 employees, or about 9% of its global workforce, according to a Jan. 19 [filing](#) with the U.S. Securities and Exchange Commission. The company, known legally as CS Disco Inc. (NYSE: LAW), called it a "cost-reduction" initiative intended to accelerate its path to profitability.
- [Decent](#), the Austin-based health insurance provider is "shutting down all of its operations to just a core team," according to a [blog post](#) published Friday afternoon by Nick Soman, the company's founder, and CEO.
- **IBM**, a significant technology employer in Austin, [is shedding 3,900 jobs total](#), about 1.5% of its workforce
- 3D-printed homes startup **Icon** enacts ['small' round of layoffs](#). The company has made headlines for [huge funding rounds](#), a [3D-printed neighborhood coming to Georgetown](#) and a [\\$57 million contract with NASA](#).

- **Google** [not saying how many Austin workers](#) hit by worldwide job cuts
- Legal landscape in focus: [New list of largest firms in Austin revealed](#)
- **Tesla** to start mass producing Cybertrucks [in Austin in 2024](#)
- **UT's Dr. Kavita Radhakrishnan** [Secures \\$6.5M in New NIH Funding](#) to Move Digital Games Research Forward

Thank you!

[Mason Rathe](#)

---

---

*Copyright © 2023 Texas Deal Highlights, All rights reserved.*

Want to change how you receive these emails?

You can [update your preferences](#) or [unsubscribe from this list](#).