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Austin Weekly Deal Highlights

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Alright folks, back by popular demand, another week of juicy Austin Deal Highlights hosted by yours truly! I have some exciting deal news of my own regarding the future state of this newsletter, but you will have to wait just a tad bit longer for the news to break! Just know, if you want timely, consistent, and reliable updates on the tech community for the Austin, <u>Houston</u>, <u>Dallas</u> and overall Texas market - this will always be your go to spot!

So where were we. That's right, fresh off a stellar Q4 where Austin saw over \$1.12B in VC funding, representing a 10% increase year over year, we continue to hit stride in 2024. In January, <u>Harbor Health</u> set the high water mark early with a massive \$95.5M venture round, only to be topped this week by my friends at <u>NinjaOne</u> who pulled in a colossal \$231.1M Series C. We also have a number of blockbusting headlines including a couple from my alma mater **LiveOak Venture Partners.** 2024 continues to punch, check out all the highlights below!

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Austin Weekly Deal Activity

 <u>NinjaOne</u>, a leading IT platform for endpoint management, security, and visibility, raised a <u>\$231.5M Series C</u> funding round led by <u>ICONIQ Growth</u>, valuing the company at \$1.9B. The company has raised \$262M to date.

- <u>Closinglock</u>, a fintech and fraud prevention technology provider for the real estate industry, raised a <u>\$12M Series A</u> led by **Headline** with participation from LiveOak Ventures, RWT Horizons and GTMfund. The company previous raised a \$4M seed round led by LiveOak in August 2022.
- Mesh, the modern provider of real-time professional license verification trusted by leading marketplaces, raised a <u>\$5.7M seed round</u> led by Greycroft, and announced the launch of its *Multi-Factor Business Identity* solution for marketplaces, ecommerce, and vendor & contractor compliance. The company is co-founded by ex-Amazon executives, Diego Asenjo (CEO) and Tony Bryan (CTO).
- <u>Perigon</u>, a data infrastructure company pioneering contextual intelligence for the web, transforming vast amounts of dynamic information and breaking news into valuable insights, closed a <u>\$5M seed round</u> led by LiveOak Venture Partners.
- <u>Subscribili</u>, a subscription-based healthcare platform, has secured <u>\$4.3M</u> in seed funding led by **Darby Group Companies**. The company aims to simplify the process of accessing dental care.
- <u>Time To Pet</u>, a provider of pet sitting software, <u>was acquired</u> by **DaySmart Software,** for an undisclosed amount. Time to Pet has less than 50
 employees per LinkedIn, whereas DaySmart has 187.

Other Texas Deal Activity

 Procyrion, a Houston-based company enrolling patients for its heart pump is the latest medical device technology, <u>raised a \$57.7M Series E</u> round, its first new funding round since <u>a \$30 million Series D in 2019</u>. Fannin Partners led the round with participation from undisclosed new family investors as well as returning investors such as Palo Alto, California-based **Bluebird Ventures**.

- Dallas-based <u>Userflow</u>, a no-code user onboarding product for SaaS companies, has been acquired by <u>Beamer</u>, a maker of product user engagement software, <u>was acquired for \$60M</u>. Userflow is profitable and growing, with over \$4.6 million in ARR, 700+ customers, and just three employees with no outside funding.
- Dallas based private equity firm Trinity Hunt Partners announced the closing of the Trinity Hunt Partners VII fund, which raised an oversubscribed <u>\$700 million in capital.</u> Founded in 1993, the firm typically invests between \$15 million and \$50 million in companies with between \$4 million to \$25 million of EBITDA.
- <u>EasyExpunctions</u>, a San Antonio-based software company that makes it easy and affordable to clear your arrest record, raised a \$3.5M round.
- <u>Euphree</u>, a Houston-based manufacturer of high quality electric bikes, raised a <u>\$2.5M seed round</u> led by undisclosed investors. The company has raised approx. \$12M to date.

Austin News

- <u>These Austin Tech Companies</u> Secured January's Highest Funding Rounds
- <u>Austin takes top spot</u> as 'best-performing' US city, due to its rapid growth in job, wages, and high tech.
- Business titan John Paul DeJoria (Paul Mitchell hair products and The Patron Spirits Company) <u>launched</u> Austin-based Vendidit, a software platform positioned to revolutionize the \$800B secondary market for retail returns.
- <u>Colossal Bioscience</u>, the startup bringing the woolly mammoth and other extinct species back to life, <u>announced it has hired Emily Castel</u> as its new Chief Marketing Officer. Castel previously served as chief marketing officer, president, and brand officer of Teton Ridge, an omnichannel

entertainment company. Colossal has raised approx. \$236M to date.

- CharterUP—an integrated charter bus marketplace for corporations, consumers, and operators—<u>has appointed Denis Scott</u> as its new chief marketing officer. Scott has more than two decades of marketing experience, including several leadership roles at Lyft, OpenTable, and SurveyMonkey. The company raised \$60M from PE firm Tritium Partners in October 2022.
- **US Farathane**, a vehicle parts manufacturer with Tesla ties, grabs industrial space north of Austin, <u>plans hiring spree</u>.
- CFAN, an aerospace manufacturer south of Austin, is eyeing \$40M expansion

Thank you!

Mason Rathe

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