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Austin Weekly Deal Highlights

By Mason Rathe - February 24, 2019



I know all of you must read every article I include (jokes), so clearly you are familiar with how Austin is the <u>best place to live</u> and <u>fastest</u> <u>growing city</u> in the country. From a sheer numbers standpoint, that means we are gaining <u>152 people per day</u>. With this critical mass of talent, in addition to several other factors, there is no wonder why Austin is one of the world's most <u>promising tech hubs</u>.

Austin Financing Activity

- <u>Rabbet</u>, a finance platform bringing creating a faster payment model in the construction industry, <u>raised</u> \$8M in new funding led by QED Investors. Goldman Sachs' Principal Strategic Investments group and Washington, D.C.-based Camber Creek also contributed to the round.
- Octavo Systems, a provider of System-in-Package (SiP) solutions, raised <u>\$3.6M</u> in equity funding. In January 2018, the company reported a \$2.5M round of equity funding.
- <u>NarrativeDx</u>, an artificial intelligence patient experience platform, <u>raised</u> \$3M in strategic funding led by Christiana Care Health System, Summation Health Ventures and The Texas Medical Center. The company has raised approx. \$7M to date from investors including LiveOak Venture Partners.
- Tonk Tonk, an innovative gaming platform, raised a \$2M seed round led by Bitkraft Esports Ventures.

Austin M&A Activity

• SchoolAdmin, a provider of admissions and enrollment software for K-12 schools, sold a <u>majority stake</u> to private equity firm Quad Partners, for an undisclosed amount.

Other Regional Activity

- Peloton Therapeutics, a Dallas-based company developing small molecule drugs to treat cancer, <u>raised</u> \$150M in a Series E funding round led by RA Capital Management.
- ParkHub, a Dallas-based B2B parking technology provider, raised \$13m in Series B funding led by Arrowroot Capital.
- Soliton, a Houston-based medical device company with use cases including accelerating tattoo removal, <u>raised</u> \$10.86M in its IPO (NASDAQ: SOLY).

Austin People

- Mood Media, an in-store customer experiences company, <u>appointed</u> David Hoodis as CEO. He was most recently president of retail at IRI. Additionally, the company announced Ken Eissing, who has been president of Mood's in-store media division, is the new president of Mood Media. The company was acquired by Apollo Global Management for \$480M in 2017.
- Liveoak Technologies, a platform that integrates a variety of software used to complete financial transactions in the digital space, <u>appointed</u> Tim Ramza as its new CEO. He was previously CIO at John Hancock/Manulife and president of Manulife Ventures. He takes over for co-founder and CEO Andy Ambrose, who is now president and head of business development and partnership initiatives. The company has raised over \$5M to date from investors including Wild Basin Investments and S3 Ventures.

Austin News

- Austin is among the world's most promising tech hubs. For the first time in KPMG's annual <u>Global Technology Industry Innovation</u> <u>Survey</u>, more than half of the respondents believe Silicon Valley will no longer be the technology innovation center of the world in four years.
- The Austin area has gained an astounding <u>152 people per day</u> this decade, showing a greater proportionate growth than any other major US metro.
- Google to <u>eat up</u> even more Austin office space, this time on city's rapidly changing east side. They will take all seven stories of an office building going up in the Saltillo development
- Cybersecurity firm Jask, who has raised approx. \$40M, makes Austin sole headquarters

- Keller Williams, an Austin-based real estate franchise that has made big bets on tech, was ranked No. 1 in the real estate and urban development category of Fast Company's new World's Most Innovative Companies list. Austin's ICON ranked No. 3 on that list for its 3D-printed homes. Other Austin companies included Briggo, which ranked No. 10 in robotics for its robotic barista; and EverlyWell, which ranked No. 8 in wellness for its at-home health testing kits.
- Consumer packaged goods accelerator SKU <u>announced</u> their 7th cohort, including Bhoomi Cane Water, Grocery Pup, Lamik Beauty, Pure Active CBD, Stackables, White's Pickle Salsa and YVY.
- Army Futures Command officially opens Austin innovation center at Capital Factory
- Texas Municipal Retirement System, which manages \$27.5B, makes \$500M in new commitments, to four private equity funds and one infrastructure fund. This includes \$100M to Foundry Fund, and will co-invest \$100M in a separate account that will target high potential and access-constrained early-stage venture capital investments.
- Infocyte, a cybersecurity company focused on proactive threat detection and incident response, <u>is partnering</u> with Check Point (NASDAQ: CHKP), enabling Check Point and their partners to proactively detect, investigate, and respond to sophisticated cyber attacks, from the cloud. Infocyte has raised over \$7M from investors including LiveOak Venture Partners.
- **DivInc**, the early stage accelerator for women and people of color, is <u>partnering</u> with **Notley Ventures**, who will be providing resources and a major philanthropic investment in the accelerator.
- Firefly Aerospace to Launch \$52M Expansion at Cape Canaveral Spaceport
- Paradromics, Zdaly, and REX recently moved to Austin. Now they're building data teams.

Thank you! Mason Rathe

@mason_rathe

LiveOak Venture Partners

Think you might be a fit for LiveOak, if I missed a deal, or have feedback, you can reach me at mason@liveoakvp.com

If your company is recruiting for a senior level position, happy to include a shout-out.

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